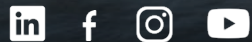


Logistics & Industrial department Italy

2026

Follow us:



This is us

From the integration between Redilco and Sigest, a new way of conceiving the Real Estate is born, Dils. Our approach is different and innovative, and boasts fifty years of experience. *It's time to imagine your future space.*

We are passionate experts of the most important cities in Europe and throughout the world.

We are familiar with the nature of every district, the soul of every neighbourhood, and the vocation of every building. And we keep moving further and further forward.

50 years without once limiting ourselves to facades or definitions.

Potential is what we have at heart.

We are the right hand of national and multinational corporations, investors, financial professionals and individuals. Together we undertake visionary, successful real estate projects.

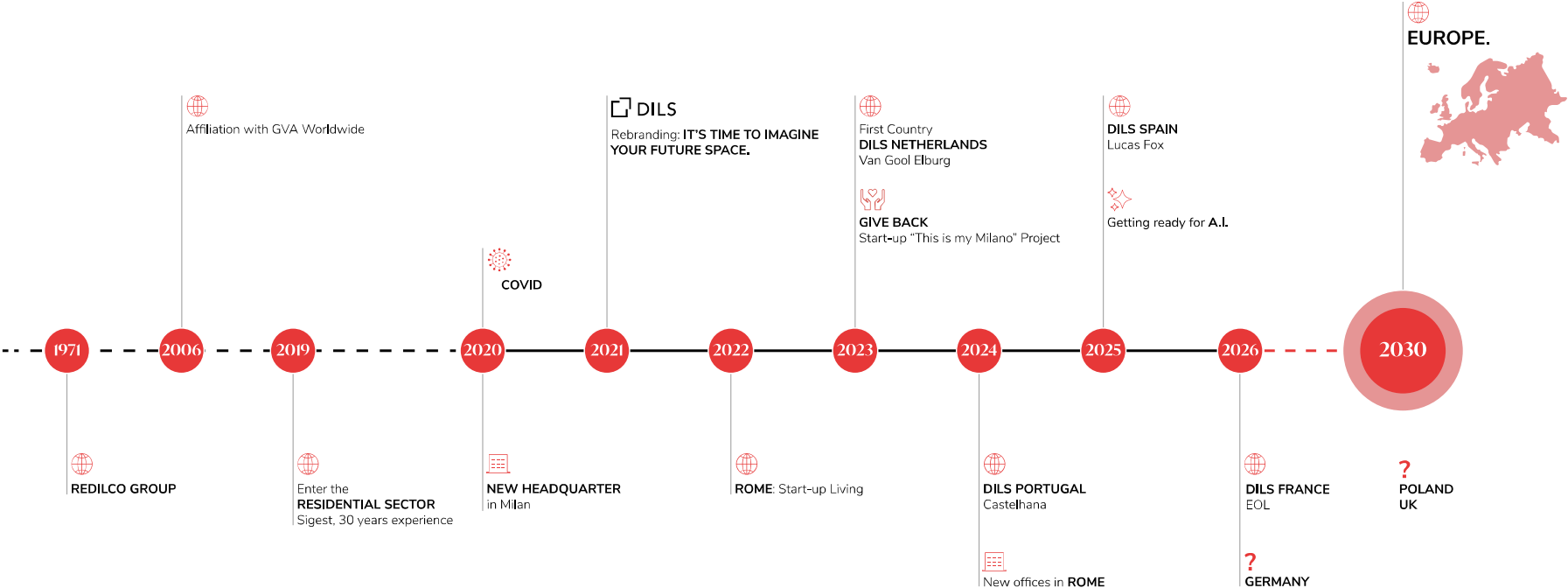
We are the benchmark for the logistics, office, retail, hospitality and living sectors: businesses with increasingly extensive needs, which we support with our planned, strategic approach.

In other words, we are the right hemisphere of every brain which has real estate investment in mind, in Italy and worldwide.

Soundness, background and impressive results make us one of the most important Italian players in advisory, brokerage, and integrated real estate services.

While our physical headquarters are in Italy, Netherlands, Portugal, Spain and France, our minds are always on the move.

Our History



International

Office Investments Turnover

Dils Group has started the **international expansion**, aiming to export its well-established vision and business model on European markets.

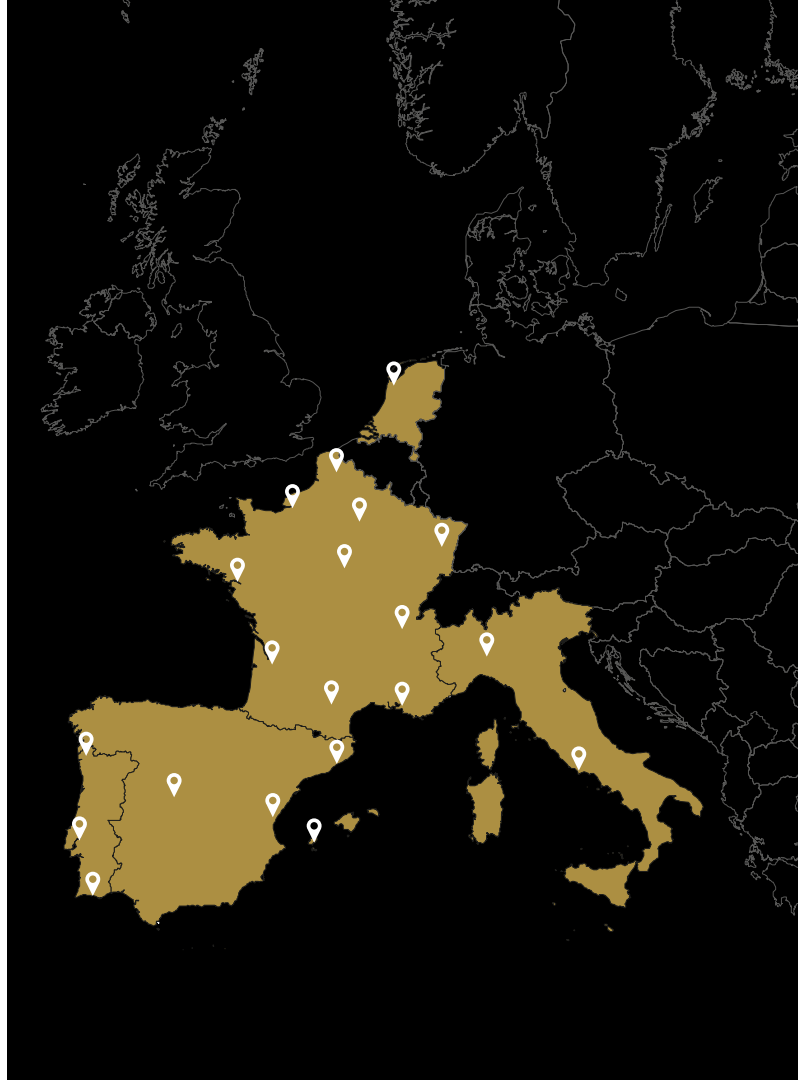
In early 2023, Dils made its official entry into the **Netherlands**' market by acquiring Van Gool Elburg, a leading independent Dutch company that specializes in real estate, particularly offices and logistics.

In 2024, the Group entered the Portuguese market with the launch of Dils **Portugal** and the acquisition of Castelhana, a leading independent group with 25 years of experience in real estate services, particularly known for its focus on premium residential new developments.

In 2025, Dils strengthened its presence in the Iberian Peninsula by entering **Spain** with Lucas Fox, a leader in the living sector with 20 years of experience in real estate services, focusing on high-end residential properties.

In 2026, we further expanded our European presence by entering the **French** market through the acquisition of EOL, an independent company with solid expertise in industrial logistics and retail.

Germany, Poland and the United Kingdom are the next important milestones in the evolution of the company and its philosophy on an international scale.



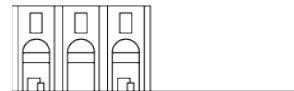
Our sectors

Find your way

No two projects are ever quite the same. The city is a dynamic, harmonious playground where there are no boundaries, just ongoing dialogue between offices, retail, logistics, hospitality and living.



OFFICES



RETAIL



HOSPITALITY



LOGISTICS
& INDUSTRIAL



LIVING
& RESIDENTIAL

Team

Logistics & Industrial

Dils boasts the most long running team in Italy with the highest seniority level. We cover all services related to the logistics real estate asset class, from land scouting to space rental, as well as consulting and brokerage through both off-market transactions and organized competitive sale procedures.



Giuseppe Amitrano
CEO



Luca Maltese
Head of Agency
Letting & Transaction
Milan



Stefano Lorusso
Senior Manager
Business Development
Agency & Capital Markets
Milan



Giorgio Savio
Senior Consultant-Tenant
Rep. Agency Letting &
Transaction
Milan



Gianluca Bertolissio
Senior Consultant
Agency Letting &
Transaction
Milan



Jacopo Rovati
Senior Consultant
Agency Letting &
Transaction
Milan



Sebastiano Barzaghi
Consultant
Agency Letting &
Transaction
Milan



Vincenzo Putignano
Senior Consultant
Agency & Capital
Markets
Rome



Sara Taddei
Marketing &
Communication Director
Milan



Alfredo Mauri
Head of Logistics &
Industrial
Department



Sergio Ardigo
Head of Development &
Data Centers
Milan



Daniel Daffara
Senior Consultant
Capital Markets & Data
Centers
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Michele Izzia
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Marco Toretto
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Marcello Corvi
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Federico Reimann
Consultant
Capital Markets
Milan



Alessia Esposito
Consultant
Capital Markets
Milan



Claudia Picciano
Marketing
Specialist
Milan

Letting Team

Land Development & Data Centers Team

Capital Markets Team

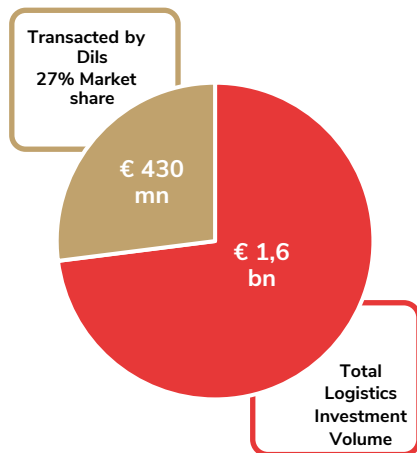
Logistics & Industrial Department

Our performance - CAPITAL MARKET

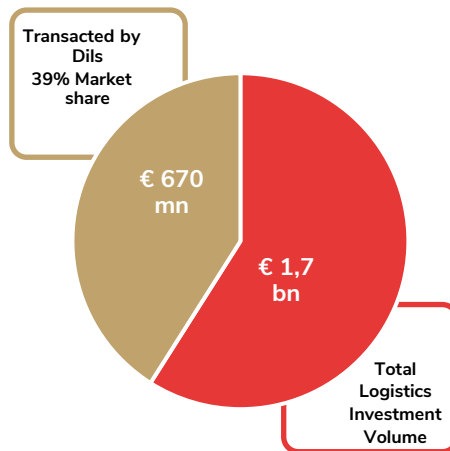
Dils is market leader in Italy in both letting and investment brokerage activities within the logistics sector. In terms of investment, over the past 3 years, Dils has consistently been the agency firm with the highest transaction volume, averaging around 39% of the total transactions in Italy. **In 2025, Dils significantly increased its market share to nearly 50%, directly managing both off-market transactions and competitive sale processes.**

Please, see next slides for more information.

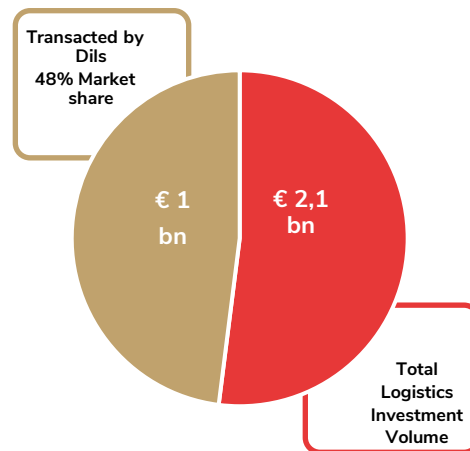
2023



2024



2025



Logistics & Industrial Department

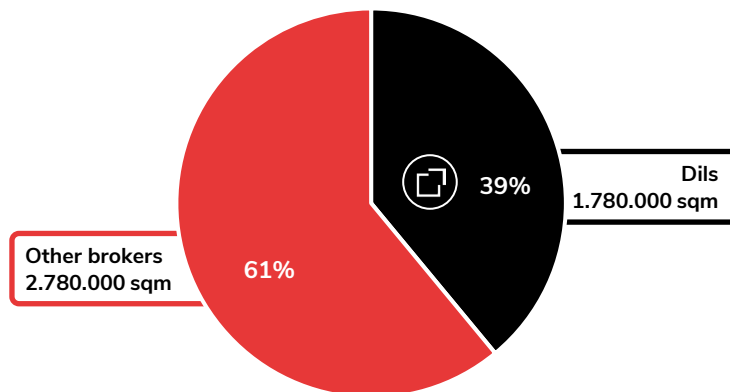
Our performance - AGENCY

Over the past four years (2022–2025), the total brokered transactions amounted to ca. 4,555,000 sqm across 236 transactions.

In the same period, **Dils achieved a total take-up of 1,780,000 sqm through 86 transactions, corresponding to an overall market share of 39% of total take-up.** The remaining 61% of the market (2,780,000 sqm) was shared among all other specialized brokers combined.

This confirms that Dils plays a significant role in the market, accounting for more than one-third of total transaction volumes to date.

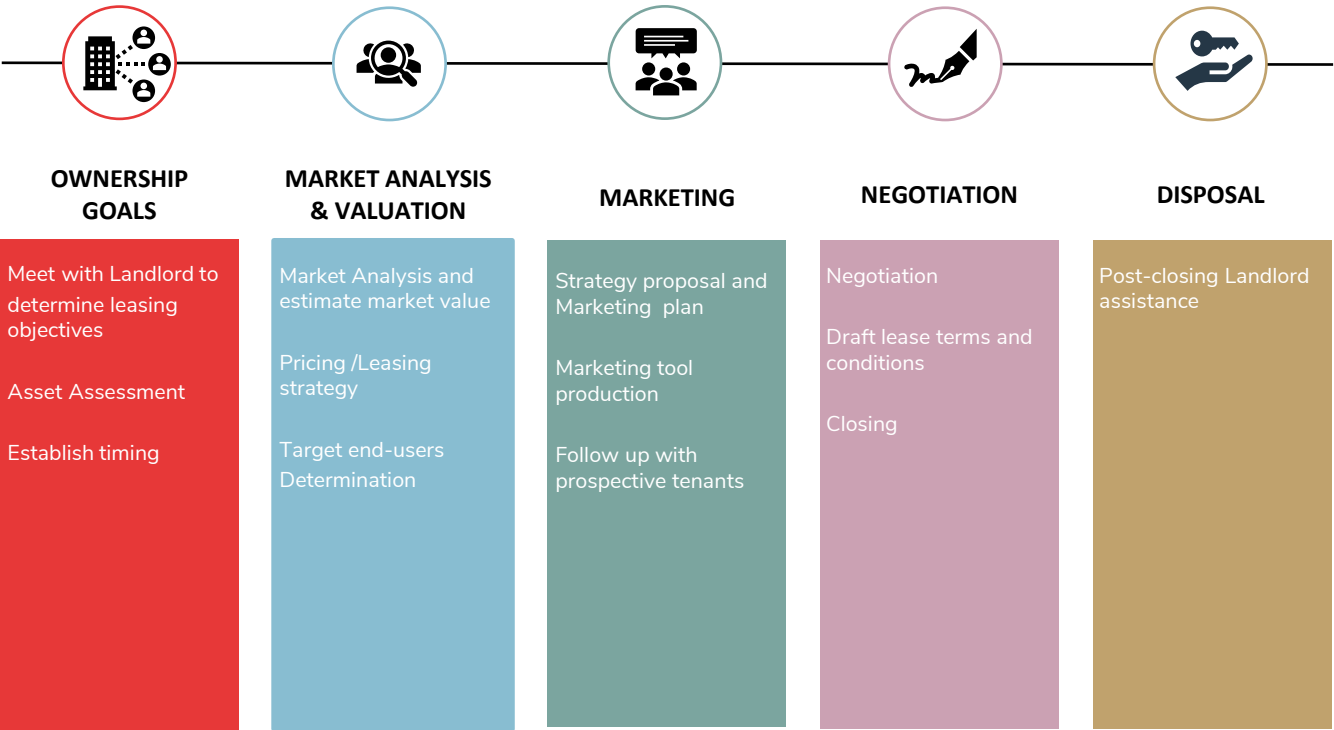
Net brokerage transactions in the last 4 years (4.555.000 sqm)



Landlord representation

Dils can help landlords unlock the potential of their assets thanks to a thorough understanding of the market, delivering expertise using advanced marketing techniques that will showcase a property's best qualities.

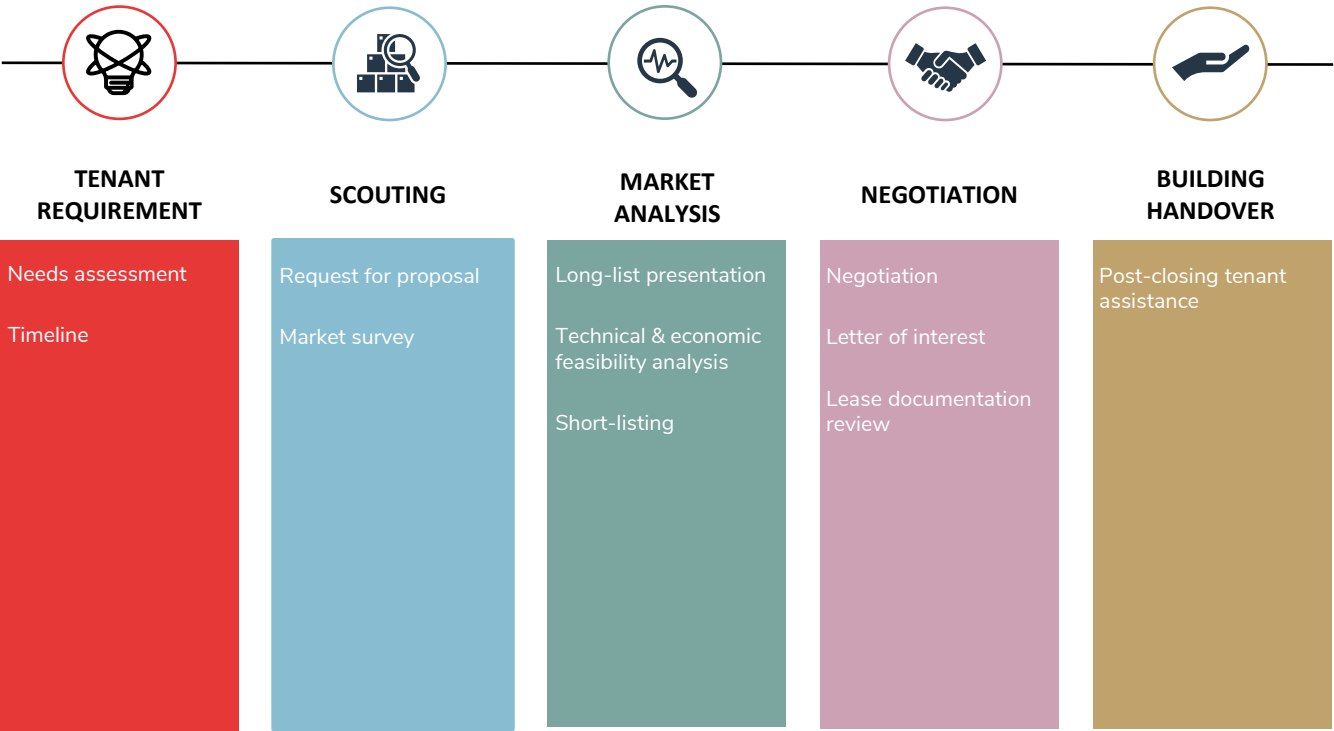
Our experts will position the property in a way that attracts and secures the right tenants, whilst continuously monitoring the entire marketing process. We offer agency services for the disposal, acquisition and letting of logistics property nationwide.



Tenant representation

We have extensive experience and an outstanding track record in lease negotiations on behalf of real estate users. We approach every phase in the negotiating process as an opportunity to obtain the best possible terms and conditions for our client.

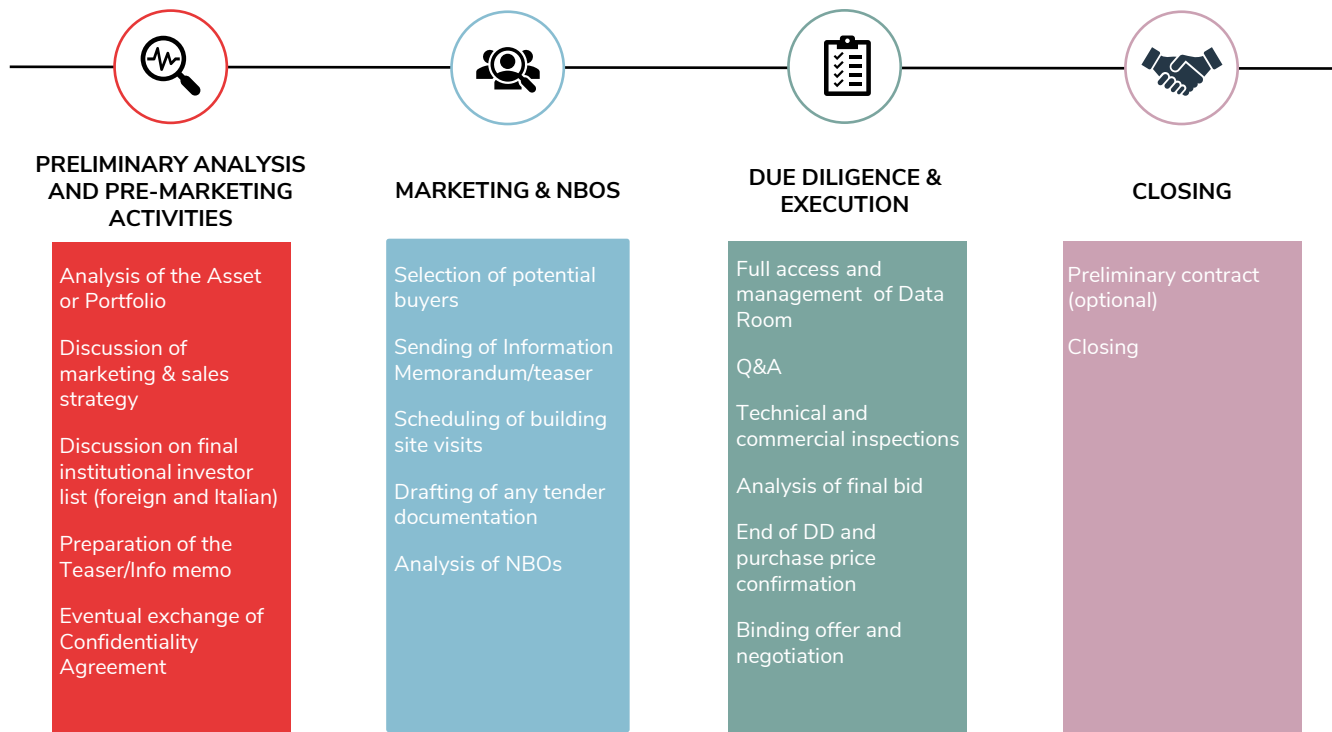
We have a proven track record and our exposure to a variety of occupiers, coupled with forefront market positioning, mean that we can share these experiences with our clients.



Capital market services

Dils is a point of reference and advisor to both international and domestic institutional investors on the purchase or sale of high-value individual assets or logistics portfolios, both income-generating and vacant.

Dils also supports clients in developing real estate initiatives throughout all phases, starting with site analysis and design and continues through every stage of the project until the building is turned over to the tenants for use



Services

Logistics & Industrial

Advisory

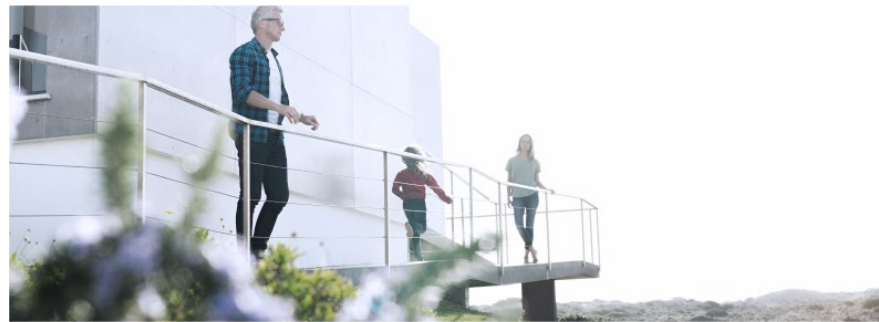
Transaction



Occupiers

We design the best solutions

Over the last 50 years our experience has led us to manage thousands of residential and commercial tenancy agreements. This valuable know-how, in terms of both market and trends, is an advantage for our clients. We work alongside the end users of commercial real estate at every stage of negotiations, in order to obtain the best possible results. Our competencies include the management of different types of real estate portfolio and contract negotiation, including on sizeable and complex projects. Commitment and expertise are our strong points, for leased as well as owned accommodation. Our portfolio contains only the best properties on the market, which we choose for our clients with the maximum care and attention. We have achieved a notable track record in this sector by maximizing our knowledge of end users and their needs. This know-how is doubly precious, and we place it at our clients' disposal.



Services

- we offer support in relocation and property consolidation
- we carry out in-depth analysis of locations
- we study comparable and transactions
- we take care of rent reviews
- we assist with the renegotiation of expiring contracts and analyse new real estate portfolios
- we develop workplace design
- we draw up space planning and test-fits
- we maximise cost savings
- we organise appointments and viewings
- we take care of all the paperwork
- we draw up contracts for residential leasing

Landlords

We add more value

There are thousands of property owners, each with the same priority: to maximise the value of their properties. This is where our consultancy comes in: we develop the market potential of these assets and present them at their best, thanks to the most sophisticated marketing techniques. We manage the properties in order to attract the best suited end users, monitoring the entire marketing process. We offer agency services for the disposal, purchase, and leasing of properties in both the commercial and living sectors nationwide. Successful projects spanning 50 years and a market approach that is both unique and innovative make us the ideal consultancy expert for residential developments, urban renewal and regeneration. Our expertise in this field means that we work increasingly alongside owners and developers.



Services

- we analyse a property's market and positioning
- we identify the market price/rent
- we carry out agency and brokerage
- we offer technical assistance on unit size and projects
- we assist in all phases and aspects of the negotiation
- we provide support with contracts (preliminary, notarial deeds, lease contract)
- we identify the best financial solution
- we manage the sale/purchase/letting of individual units, assets and/or real estate portfolios
- we draw up marketing strategies
- we assist prospects and clients in real estate development projects, offering exclusive, personalised services, from the pre-sale phase through to post-acquisition

Investors / Developers

We deliver results for your investments

We are the benchmark for the main national and international institutional investors who operate successfully on the Italian market: our achievements prove this. We are particularly active with investments and disposals in the more traditional, consolidated asset classes (logistics/industrial, office, retail, and living) but we are equally interested in innovative sectors, which are already consolidated on the international marketplace but are still new and developing in Italy. The care and attention we have dedicated to all our clients' needs has stood out in recent years. We meet their requirements with the professional, innovative, and exclusive support that allows us to offer bespoke solutions.



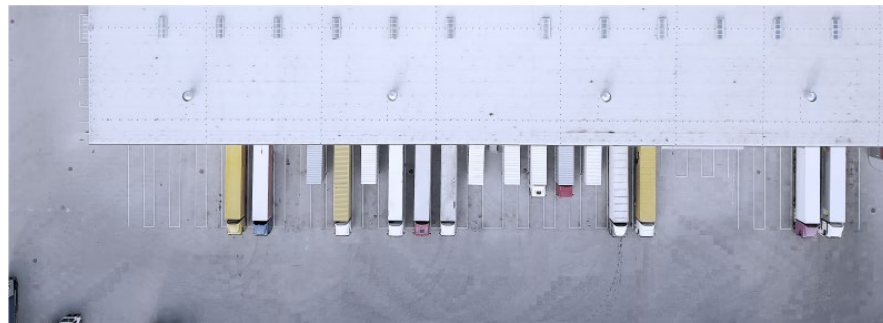
Services

- we seek out investment opportunities
- we work on purchases, sales, off market deals and competitive acquisition procedures
- we carry out technical and financial analyses
- we study the relevant marketplaces
- we provide commercial due diligences
- we offer opinions of value services
- we assist during the negotiation phase
- we elaborate strategies to upgrade and maximise sales value

Activities

We find the spaces for your growth

The explosion of e-commerce has rendered the logistics sector of fundamental importance to the global economy, giving it an even more central role in business strategy. Operators, investors and end users in the industrial and logistics sector rely on us to analyze scenarios and identify the most strategic solutions for each individual production sector. Thanks to our consolidated experience in evaluating specific technical and logistics needs, we are a benchmark for advisory/agency services when it comes to buying, selling and leasing land, warehouses and logistics parks, with consolidated experience in the all-round evaluation of specific requirements. Furthermore, we offer capital market services to the main Italian and foreign investment funds. For years our track record has confirmed our leadership in the sector at a national level, an achievement that we defend every day with professionalism and competence.



Services

- periodic analysis of the logistics and industrial real estate market and market reporting
- commercial due diligence to supporting investors and vendors in the real estate asset acquisition/disposal processes
- letting or sale of land, buildings or real estate portfolios – both vacant and leased – via targeted marketing
- feasibility studies and technical analyses for the construction of new buildings and logistics parks
- support for sale & lease-back operations
- tenant representation
- real estate scouting for the identification of land and buildings for logistics and industrial use
- feasibility studies for the conversion and enhancement of abandoned real estate complexes

Capital Markets – Track Record

Logistics & Industrial Department

Track record – Main transactions 2025

“ARGO PORTFOLIO”



Seller / Buyer:	BentallGreenOak / EQT
Role:	Seller Advisor
Asset class:	Logistics Portfolio (n. 4 assets)
Surfaces:	107,000 sqm
Agreement:	PSA
Investment Volume:	€ 98,550,000

SAN GIOVANNI VALDARNO (AR)



Seller / Buyer:	Idea Group / Unity
Role:	Broker
Asset class:	Logistics / Industrial Warehouse
Surfaces:	32,000 sqm
Agreement:	PSA
Investment Volume:	€ 49,900,000

SERRAVALLE SCRIVIA (AL)



Seller / Buyer:	Barings / Starwood
Role:	Buyer Advisor
Asset class:	Logistics Warehouse
Surfaces:	53,000 sqm
Agreement:	PSA
Investment Volume:	€ 44,300,000

VERCELLI (VC)



Seller / Buyer:	AEW / Deka Immobilien
Role:	Broker
Asset class:	Logistics Warehouse
Surfaces:	149,000 sqm
Agreement:	PSA
Investment Volume:	€ 135,000,000

Logistics & Industrial Department

Track record – Main transactions 2025

“UP PORTFOLIO”



Seller / Buyer:	Techbau / Starwood
Role:	Broker
Asset class:	Logistics Portfolio (n. 4 assets)
Surfaces:	314,000 sqm
Agreement:	PSA
Investment Volume:	€ 257,000,000

“ZEPHYR PORTFOLIO”



Seller / Buyer:	Blackstone / EQT Exeter
Role:	Seller Advisor
Asset class:	Logistics Portfolio (n. 12 assets)
Surfaces:	265,000 sqm
Agreement:	PSA / PSPA
Investment Volume:	€ 226,000,000 (of which € 202 mn already closed)

VIGASIO (VR)



Seller / Buyer:	Prelios SGR / JP Morgan
Role:	Buyer Advisor
Asset class:	Logistics Warehouse
Surfaces:	60,000 sqm
Agreement:	PSA
Investment Volume:	€ 43,000,000

LAST-MILE PORTFOLIO (MILAN)



Seller / Buyer:	BentallGreenOak / Mileway
Role:	Broker
Asset class:	Last-mile Portfolio (n. 2 assets)
Surfaces	49,000 sqm
Agreement	PSA
Investment Volume	€ 30,750,000

Logistics & Industrial Department

Track record – Main transactions 2024

"MIRO" PORTFOLIO"



Seller / Buyer:	Segro / Pontegadea
Role:	Buyer Advisor / Broker
Asset class:	Logistics Portfolio (n. 4 assets)
Surfaces:	340,000 sqm
Agreement:	PSA
Investment Volume:	€ 327,000,000

"CSG" PORTFOLIO - PIACENZA



Seller / Buyer:	Deka Immobilien / JP.Morgan
Role:	Broker
Asset class:	Logistics Portfolio (n. 2 assets)
Surfaces:	160,000 sqm
Agreement:	PSA
Investment Volume:	€ 116,000,000

TREVIGLIO (BG)



Seller / Buyer:	Elcograf / Starwood
Role:	Broker
Asset class:	Data Center
Surfaces:	150,000 sqm (land)
Agreement:	PSA
Investment Volume:	€ 100,000,000

GORGONZOLA (MI)



Seller / Buyer:	AXA / Mileway
Role:	Seller Advisor
Asset class:	Logistics Warehouse
Surfaces	45,000 sqm
Agreement	PSA
Investment Volume	€ 33,900,000

Logistics & Industrial Department

Track record – Main transactions 2023

CHIARI (MI)



Seller / Buyer: Invesco / JP Morgan

Role: Seller Advisor

Asset class: Logistics Park (n. 2 assets)

Surfaces 83,500 sqm

Agreement PSA

Investment Volume € 72,400,000

"AURORA" PORTFOLIO (MILAN)



Seller / Buyer: Blackstone / Boreal

Role: Seller Advisor

Asset class: Logistics Portfolio (n. 5 assets)

Surfaces 197,600 sqm

Agreement PSA

Investment Volume € 155,000,000

JESI (CENTRE OF ITALY)



Seller / Buyer: Scannell Properties / Amazon

Role: Buyer Advisor

Asset class: Sortation Centre (ARS)

Surfaces 260,000 sqm (land)

Agreement Land Acquisition

Investment Volume N/A

"ROMBO" PORTFOLIO (MILAN, ROME)



Seller / Buyer: Scannell Properties / Patrizia AG

Role: Seller Advisor

Asset class: Last-mile Portfolio (n. 2 assets)

Surfaces 36,800 sqm

Agreement PSA

Investment Volume € 55,000,000

Logistics & Industrial Department

Track record – Main transactions 2022

OPPEANO LOGISTICS PARK (VR)



Seller / Buyer: Patrizia AG / Starwood Capital

Role: Buyer Advisor

Asset class: Logistics Park (n. 5 assets)

Surfaces 246,000 sqm GFA

Agreement PSA

Investment Volume € 274,000,000

VIGASIO (VR)



Seller / Buyer: Hines / BNP Paribas

Role: Broker

Asset class: Logistics Asset

Surfaces 54.000 sqm GFA

Agreement PSA

Investment Volume € 54,000,000

CASTEL SAN PIETRO TERME (BO)



Seller / Buyer: Hines / Garbe (Union)

Role: Broker

Asset class: Logistics Asset

Surfaces 83.600 sqm GFA

Agreement PSA

Investment Volume € 99,000,000

BELGIOIOSO (MI)



Seller / Buyer: AKNO / Starwood Capital

Role: Broker

Asset class: Logistics Asset

Surfaces 107.000 sqm GFA

Agreement PSA

Investment Volume € 90,000,000

Logistics & Industrial Department

Track record – Main transactions 2022

SAN PIETRO MOSEZZO (NO)



Seller / Buyer: Scannell Properties / KTB (DTZ)

Role: Broker

Asset class: Last-mile

Surfaces 35,000 sqm GFA

Agreement PSA

Investment Volume € 106,000,000

FARA OLIVANA (BG)



Seller / Buyer: Magris S.p.A / Blackstone

Role: Broker

Asset class: Logistics Warehouse

Surfaces 21,000 sqm GFA

Agreement PSA

Investment Volume € 26,500,000

"SIRIUS" PORTFOLIO (NORTH ITALY)



Seller / Buyer: Scannell Properties / AXA

Role: Broker

Asset class: Last-mile Portfolio (3 assets)

Surfaces 24,000 sqm GFA

Agreement PSA

Investment Volume € 103,000,000

TURIN LOGISTICS PORTFOLIO



Seller / Buyer: BentallGreenOak / CBRE IM

Role: Broker

Asset class: Logistics Park (n. 3 assets)

Surfaces 155,000 sqm GFA

Agreement PSA

Investment Volume € 127,000,000

Logistics & Industrial Department

Track record – Main transactions 2022

"CENTURY" PORTFOLIO (MILAN)



Seller / Buyer:	Blackstone / GLP
Role:	Seller Advisor
Asset class:	Logistics Portfolio (n. 10 assets)
Surfaces	235,000 sqm GFA
Agreement	PSA (competitive process)
Investment Volume	€ 260,000,000

STAR PORTFOLIO (BO - PC)



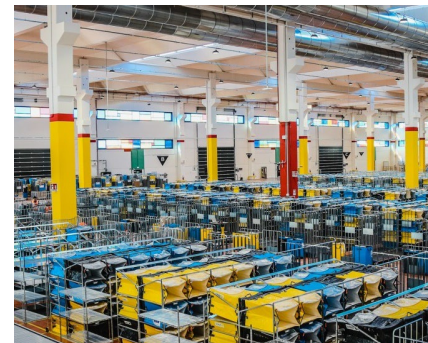
Seller / Buyer:	Coima / Starwood
Role:	Seller Advisor
Asset class:	Logistics Portfolio (n. 2 assets)
Surfaces	132,000 sqm GFA
Agreement	PSA (competitive process)
Investment Volume	€ 131,000,000

MONSELICE LOGISTICS PARK (PD)



Seller / Buyer:	Vibrocemento / Starwood
Role:	Buyer Advisor / Broker
Asset class:	Logistics Portfolio (n. 11 assets)
Surfaces	175,000 sqm GFA
Agreement	PSA
Investment Volume	€ 153,000,000

LAST-MILE ASSETS (CENTRAL ITALY)



Seller / Buyer:	Dielle / EQT
Role:	Broker
Asset class:	Last-Mile (DS) (n. 2 assets)
Surfaces	11,200 sqm GFA
Agreement	PSA
Investment Volume	€ 32,000,000

Logistics & Industrial Department

Track record – Main transactions 2022

PORTFOLIO (ROME, BOLOGNA)



Seller / Buyer: Goodman / PGIM

Role: Broker

Asset class: Logistics Portfolio (n. 3 assets))

Surfaces 69,300 sqm GFA

Agreement PSA

Investment Volume € 52,000,000

LOGISTICS PARK (ROME)



Seller / Buyer: Private / Prologis

Role: Buyer Advisor / Broker

Asset class: Logistics Park (n. 5 assets)

Surfaces 51,000 sqm GFA

Agreement PSA

Investment Volume € 79,000,000

PORTFOLIO (MILAN, ROME)



Seller / Buyer: Prologis / BNP Paribas

Role: Broker

Asset class: Logistics Portfolio (n. 2 assets)

Surfaces 58,000 sqm GFA

Agreement PSA

Investment Volume € 48,000,000

BRONI LOGISTICS PARK (MI)



Seller / Buyer: Invesco / Allianz

Role: Seller Advisor / Broker

Asset class: Logistics Park (n. 4 assets)

Surfaces 150,000 sqm GFA

Agreement PSA

Investment Volume € 112,500,000

Land Development – Track Record

Logistics & Industrial Department

Track record – Main transactions 2025

TREVIGLIO (BG)



Seller / Buyer: Elcograf / Starwood

Role: Broker

Asset class: Data Center

Surfaces: 150.000 (land)

Agreement: PSA

Investment Volume: Confidential

FIRENZE (FI)



Seller / Buyer: Sun Chemical / E2K

Role: Broker

Asset class: Logistics

Surfaces: 45.000 (land)

Agreement: PSA

Investment Volume: Confidential

NOVARA (NO)



Seller / Buyer: E2K / Savills

Role: Broker

Asset class: Logistics

Surfaces: 81.000 (land)

Agreement: PSA

Investment Volume: Confidential

CAMERI (NO)



Seller / Buyer: E2K / Savills

Role: Broker

Asset class: Logistics

Surfaces: 83.000 (land)

Agreement: PSA

Investment Volume: Confidential

Logistics & Industrial Department

Track record – Main transactions 2025

CASTEL GUELFO (BO)



Seller / Buyer: Irgen RE / Kervis

Role: Broker

Asset class: Logistics

Surfaces: 314.000 (land)

Agreement: PSA

Investment Volume: Confidential

NOVATE MILANESE (MI)



Seller / Buyer: Private / Goodman

Role: Broker

Asset class: Logistics

Surfaces: 20.000 (land)

Agreement: PSA

Investment Volume: Confidential

INVERUNO (MI)



Seller / Buyer: Private / Valtidone

Role: Broker

Asset class: Logistics

Surfaces: 47.000 (land)

Agreement: PSA

Investment Volume: Confidential

VIDIGULFO (PV)



Seller / Buyer: Develog / BGO

Role: Broker

Asset class: Logistics

Surfaces: 296.000 (land)

Agreement: PSA

Investment Volume: Confidential

Leasing – Track Record

Speculative Development – Leasing Transaction

Track record

Speculative Development – Leasing Transaction

TRECATE (NO)



Client:	Kervis SGR / ISEM Srl
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	49,226 sqm
Agreement	Pre-Let (SPEC)

NOVARA (NO)



Client:	JP Morgan / DSV
Role:	Broker
Asset class:	Logistics Warehouse
Surfaces	37,730 sqm
Agreement	New Lease (SPEC)

MODUGNO (BA)



Client:	Weerts / Master Food
Role:	Tenant Rep
Asset class:	Logistics Warehouse
Surfaces	16,786 sqm
Agreement	Pre-Let (SPEC)

OSMANNORO (FI)



Client:	Kryalos SGR / Mileway / LVMH
Role:	Tenant Rep
Asset class:	Logistics Park
Surfaces	15,470 smq
Agreement	Pre-Let (SPEC)

Track record

Speculative Development – Leasing Transaction

DOVERA (PV)



Client:	DeA Capital SGR / BGO / Mapei
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	25,380 sqm
Agreement	New Lease (SPEC)

SILVANO PIETRA (PV)



Client:	Prelios / Garbe
Role:	Landlord Rep
Asset class:	Logistics Park
Surfaces	41,400 sqm
Agreement	New Lease (SPEC)

MESERO (MI)



Client:	The Carlyle Group
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	52,000 sqm
Agreement	Pre-Let (SPEC)

CAMERI (NO)



Client:	Savills IM / J.P. Morgan
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	28,000 sqm
Agreement	Pre-Let (SPEC)

Track record

Speculative Development – Leasing Transaction

CASEI GEROLA (PV)



Client: Invesco / DB Group

Role: Landlord Rep

Asset class: Logistics Park

Surfaces 21,800 sqm

Agreement Pre-Let (SPEC)

OPPEANO (VR)



Client: DeA Capital SGR / BGO

Role: Broker

Asset class: Logistics Park

Surfaces 50,400 sqm

Agreement New Lease (SPEC)

TURIN (TO)



Client: CBRE Investment Management

Role: Landlord Rep

Asset class: Logistics Park

Surfaces 72,000 sqm

Agreement New Lease (SPEC)

GREGGIO (VC)



Client: EQT Exeter – PJ Supply Chain

Role: Broker

Asset class: Logistics Warehouse

Surfaces 18,000 sqm

Agreement New Lease (SPEC)

Track record

Speculative Development – Leasing Transaction

PASSO CORESE (RM)



Client:	Prelios / BGO
Role:	Broker
Asset class:	Logistics Warehouse
Surfaces	26,000 sqm
Agreement	New Lease (SPEC)

TORTONA (AL)



Client:	Aquila Capital / MAC Sped.
Role:	Broker
Asset class:	Logistics Park
Surfaces	51,000 sqm
Agreement	New Lease (SPEC)

PASSO CORESE (RM)



Client:	AEW / UPS Healthcare
Role:	Broker
Asset class:	Logistics Warehouse
Surfaces	37,000 sqm
Agreement	Pre-Let (SPEC)

VIGASIO (VR)



Client:	Prelios / BNP
Role:	Landlord Rep
Asset class:	Logistics Park
Surfaces	77,300 sqm
Agreement	New Lease (SPEC)

Track record

Speculative Development – Leasing Transaction

CASTEL SAN PIETRO TERME (BO)



Client:	DeA Capital / BGO / LVMH
Role:	Tenant Rep
Asset class:	Logistics Warehouse
Surfaces	33,400 sqm
Agreement	New Lease (SPEC)

OPPEANO (VR)



Client:	Starwood Capital
Role:	Landlord Rep
Asset class:	Logistics Park
Surfaces	29,600 sqm
Agreement	New Lease (SPEC)

PASSO CORESE (RM)



Client:	DeA Capital SGR / BGO
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	60,500 sqm
Agreement	New Lease (SPEC)

BINASCO (MI)



Client:	Allianz Group
Role:	Broker
Asset class:	Logistics Warehouse
Surfaces	28,600 sqm
Agreement	New Lease (SPEC)

Track record

Speculative Development – Leasing Transaction

CASTEL SAN PIETRO TERME (BO)



Client:	Hines
Role:	Landlord Rep
Asset class:	Logistics Park
Surfaces	11,300 sqm
Agreement	New Lease (SPEC)

PASSO CORESE (RM)



Client:	DeA Capital / BGO
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	32,000 sqm
Agreement	New Lease (SPEC)

SIZIANO (PV)



Client:	The Carlyle Group
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	22,000 sqm
Agreement	Pre-Let (SPEC)

NOGAROLE ROCCA (VR)



Client:	Ecodem
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	20,000 sqm
Agreement	New Lease (SPEC)

BTS Development – Leasing Transaction

Track record

BTS Development – Leasing Transaction

BOLOGNA INTERPORTO



Client:	Segro / FedEx
Role:	Tenant Rep
Asset class:	Delivery Station – Last-mile
Surfaces	23,775 sqm
Agreement	Pre-Let (BTS)

TORTONA (AL)



Client:	Hines / COOP
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	26,716 sqm
Agreement	Pre-Let (BTS)

VIDIGULFO (PV)



Client:	DeA Capital SGR / BGO
Role:	Broker
Asset class:	Logistics Park
Surfaces	80,000 sqm
Agreement	Pre-Let (BTS)

ORBASSANO (TO)



Client:	Amazon
Role:	Tenant Rep
Asset class:	Sortation Centre
Surfaces	35,600 sqm
Agreement	Pre-Let (BTS)

Track record

BTS Development – Leasing Transaction

ROLO (RE)



Client: Logikor / Medtronic

Role: Tenant Rep

Asset class: Logistics Park

Surfaces 15,000 sqm

Agreement Pre-Let (BTS)

CASSINA DE PECCHI (MI)



Client: Prologis / Cortillia

Role: Tenant Rep

Asset class: Warehouse – Last-mile (DS)

Surfaces 17,000 sqm

Agreement Pre-Let (BTS)

CAMPAGNANO (RM)



Client: Amazon

Role: Tenant Rep

Asset class: Delivery Station – Last-mile

Surfaces 11,500 sqm

Agreement Pre-Let (BTS)

DESE (VE)



Client: Amazon

Role: Tenant Rep

Asset class: Delivery Station – Last-mile

Surfaces 15,000 sqm

Agreement Pre-Let (BTS)

Track record

BTS Development – Leasing Transaction

ROMA EAST



Client:	Scannell Properties / Stellantis
Role:	Landlord Rep
Asset class:	Delivery Station – Last-mile
Surfaces	9,000 sqm
Agreement	Pre-Let (BTS)

COLLEFERRO (RM)



Client:	Amazon
Role:	Tenant Rep
Asset class:	Sortation Centre (TNS)
Surfaces	130,000 sqm
Agreement	Pre-Let (BTS)

SPILAMBERTO (NO)



Client:	Amazon
Role:	Tenant Rep
Asset class:	Sortation Centre
Surfaces	49,000 sqm
Agreement	Pre-Let (BTS)

SAN SALVO (CH)



Client:	Amazon
Role:	Tenant Rep
Asset class:	Sortation Centre (ARS)
Surfaces	190,000 sqm
Agreement	Pre-Let (BTS)

EXISTING – Leasing Transaction

Track record

Existing buildings – Leasing Transaction

NONE (TO)



Client:	VMI - ASF
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	81,775 sqm
Agreement	PSA

PIACENZA - DC7



Client:	Medline / Kuehne + Nagel
Role:	Broker
Asset class:	Logistics Park
Surfaces	20,400 sqm
Agreement	Sub-Lease (temp. controlled)

CORTEMAGGIORE (MI)



Client:	AXA
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	42,200 sqm
Agreement	New Lease (Existing)

SETTALA (MI)



Client:	Shop Apotheke
Role:	Broker
Asset class:	Logistics Warehouse
Surfaces	17,500 sqm
Agreement	New Lease (Existing)

Track record

Existing buildings – Leasing Transaction

MONSELICE (RO)



Client:	COIMA / Starwood Capital
Role:	Landlord Rep
Asset class:	Logistics Park
Surfaces	15,700 sqm
Agreement	New Lease (Existing)

ARESE (MI)



Client:	GLP Europe
Role:	Broker
Asset class:	Logistics Warehouse
Surfaces	11,500 sqm
Agreement	New Lease (Existing)

BREMBIO (LO)



Client:	Samsung SDS
Role:	Tenant Rep
Asset class:	Logistics Warehouse
Surfaces	35,000 sqm
Agreement	New Lease (Existing)

GORGONZOLA (MI)



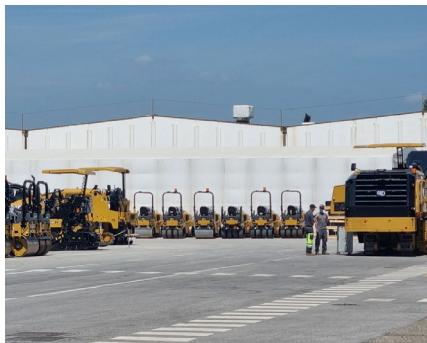
Client:	Mileway / Mezzapesa
Role:	Landlord Rep
Asset class:	Logistics Warehouse
Surfaces	6,200 sqm
Agreement	New Lease (Existing)

Industrial – Track Record

Track record

Industrial - Purchase transactions

BOLOGNA - CATTOLICA



Client: Caterpillar

Role: Buyer Rep

Asset class: Industrial Plants

Surfaces 18,200 sqm

Agreement PSA

CASTEL SAN PIETRO (BO)



Client: Malaguti

Role: Landlord Rep

Asset class: Industrial Plant

Surfaces 30,000 sqm

Agreement PSA

VILLASANTA (MI)



Client: Carrier

Role: Landlord Rep

Asset class: Industrial Complex

Surfaces 35,000 sqm

Agreement PSA

MONFALCONE (GO)



Client: Terex / Cimolai

Role: Landlord Rep

Asset class: Industrial Plant

Surfaces 46,700 sqm

Agreement PSA

Track record

Industrial - Purchase transactions

CALDERARA DI RENO (BO)



Client:	Otis
Role:	Seller Advisor
Asset class:	Industrial Plant
Surfaces	14,000 sqm
Agreement	PSA

PIGNATARO MAGGIORE (CE)



Client:	Autoneum
Role:	Landlord Rep
Asset class:	Industrial Complex
Surfaces	11,000 sqm
Agreement	PSA

MELZO (MI)



Client:	Hideal Partners
Role:	Seller Rep
Asset class:	Intermodal Freight Area
Surfaces	150,000 sqm
Agreement	PSA

MARGHERA (VE)



Client:	AFV Beltrame Group
Role:	Landlord Rep
Asset class:	Industrial Plant
Surfaces	220,000 sqm
Agreement	PSA

Track record

Industrial/Data Center - Advisory valuations & feasibility studies

SIZIANO (PV)



Client:	Supernap
Role:	Buyer Advisor/Broker
Asset class:	Data Centre
Surfaces	110,000 sqm
Services	- Market Analysis - Data centre location research - Technical analysis and estimation costs - Negotiation

CASTEL BOLOGNESE (RA)



Client:	Comecer
Role:	Tenant Advisory
Asset class:	Logistics/Production building
Surfaces	16,000 sqm
Services	- Valuation of the property - Market Analysis - Technical analysis and estimation costs

BELLUNO (BL)



Client:	Thélios
Role:	Tenant Advisory
Asset class:	Logistics warehouse
Surfaces	20,000 sqm
Services	- Scouting Activity (longlist) - Site selection (short-list) - Strategic R.E. consultancy

CASSINA DE PECCHI (MI)



Client:	Nokia
Role:	Landlord Advisor/Broker
Asset class:	Industrial Plant
Surfaces	50,000 sqm
Services	- Valuation of the property - Market Analysis - Technical analysis and estimation costs

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Thank you.

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